



# Safari Pathways™ Executive Summary

Safari Pathways is an SOP response management platform for corporate legal process teams. It is the first and only solution to help companies manage subpoenas in a single system, deliver responses electronically, automatically recover costs, and provide unmatched security—all with built-in auditing and reporting. **Implement Safari today to recover costs, reduce risk, and save time.**

## One System Managing All Responses

What does the flowchart of your current subpoena response process look like? Does it involve paper, sticky notes, scanning, emailing, printing, and/or multiple systems? Instead, imagine one system that captures all SOP, automated workflows, deadline alerts, seamless response delivery, issuer receipt confirmation, automated cost recovery, auditing of all actions, and built-in reporting. That system is Safari.

## Specifically Designed For Legal Process Teams

Safari is the only system uniquely built for SOP response teams:

- Documents are automatically downloaded from your SOP vendor, or can be manually entered if served directly on your company

- Users view documents side-by-side with key information and workflows enable routing for legal review or QA review
- Customizable checklists and templates enforce standardized processes and better satisfy compliance obligations
- Built-in auditing, reporting, and dashboards improve credibility internally and with regulatory agencies

## Response Delivery Automatically

One of the biggest challenges faced by companies responding to subpoenas is how to securely and efficiently deliver response files and collect response costs. Safari's SecureShare™ portal is the answer. We have created the first secure, seamlessly integrated, easy-to-use delivery system. The alternatives don't satisfy these needs. For example, to implement a third-party encrypted email



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system, Outlook plug-ins are required, users have to manage encryption keys, the email system isn't integrated with the SOP system, and email systems have file-size limitations creating one-off workflows such as encrypting files on flash sticks for delivery. And there is no built-in cost recovery. It's time to upgrade from email or overnight paper mail to a modern 21st century solution for delivering SOP responses.

### Superior Security With Two-factor Authentication

Safari provides security *and* usability:

- **Single Sign-On (SSO):** If implemented, only users who are properly authenticated on your corporate network can access Safari. And, company users don't need new user IDs and passwords.
- **Encryption:** All data and file attachments are encrypted at rest in the Safari system, and during transmission.
- **Two-Factor Authentication:** For highly sensitive response files, add an extra level of security using Safari's unique two-factor authentication for verifying issuers.
- **Restricted Access:** For sensitive or confidential requests, restrict access only to specified users.

### Cost Recovery Guaranteed

On Safari, cost recovery for subpoena responses is as simple as checking a box to auto-generate an invoice. When the issuer accesses Safari's delivery portal, the issuer can see that the files are ready for download, but the issuer must first pay your invoice using a standard credit card interface. We call this the SecureShare payroll. It's simple, immediate, and the only cost-recovery solution in the industry. Safari will likely be your only system that enables you to recover the costs of legal operations AND pay for the system costs in year 1 – a great story for your company's CFO and CEO.

### Experienced & Proven Product Leadership

Safari has diverse and talented people with startup and large company experience. Our three founders helped build Serengeti Tracker, the world's most widely-used and highest-rated matter management and e-billing solution for corporate law departments. We are applying all that we learned to help law departments better manage subpoenas and other information requests.

"Safari is filling a big gap in the sparse technology for subpoena management— I've been waiting for this my entire career!"

**SENIOR MANAGER, LEGAL OPS**  
at a Major Healthcare Company

### Next Steps

- Sign up for a demo of the Safari Pathways product: [safarilaw.com#contact](http://safarilaw.com#contact)
- Join the Legal Operators Social Network Subchapter: [legaloperators.com](http://legaloperators.com)
- Access our members area to view articles and webinars: [safarilaw.com/resources](http://safarilaw.com/resources)
- Contact Mark Hentschell, VP of Sales at [mark@safarilaw.com](mailto:mark@safarilaw.com) or 425.298.3620